

REGISTRATION FORM

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16 Credits (Electives):				
	Lobbying Disclosure Act & FARA Rules of the Road			
	Federal Appropriations & Budget Processes			
	Drafting Legislation: Dotting Your I and Crossing Your T's			
	Government Contracting: How to Manuever Within A Changing Procurement Process			
	The Regulatory Process: How To Create A Message That Resonates With Agency Personnel			
	State Lobbying: Taking Your Issue and Message to State Capitols			
	Communications: Creating Effective Messages That Work In Today's World of Advocacy			
	Utilizing Online Advocacy Tools: How Best To Meet Your Campaigns Goals & Objectives			
	How Traditional "Lobbying" Has Changed: New Tools Too Reach A Broader Audience			
	Grassroots Lobbying: The Art of Organizing People			
	Coalition Building: Networks & Techniques Being Used Today to Influence Policy			
	How To Effectively Manage Your Advocacy Teams: Both Internal and Consultants			
	Developing An Effective Fly-In Program That Pays Off			
	Aligning Your Advocacy & PR Teams and Communication Efforts			
	Integrating Technology Into Your Advocacy Campaigns: What New Tools Are Out There?			
	Heading Out On Your Own: Building & Sustaining Your Business			
	Political Action Committees & Campaign Finance Rules: Understanding the Rules of the Road			
	PAC Fundraising: New Techniques to Attract & Keep Your Donors			
	Corporate Advocacy: Effectively Managing Corporate Clients and Their Needs			
	Association Advocating: Effectively Advocating For Non-profit & Trade Associations			

COSTS: \$135 Per Session or \$1,400 for Complete PPC Program

PAYMENT INFORMATION

P: (703) 383-1330 E: pmiller@mwcapitol.com

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O Charge \$ to my:	Am. Ex.	_Visa	_Mastercard		
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